Financial Information

The financial figures below represent the global, combined total of reports provided by our local associations and by our umbrella organisation, SOS Children's Villages International. These reports are audited annually by independent and esteemed national auditors according to internationally accepted accounting standards.

All amounts in 1.000 EUR 1

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|--|--------------|--|---------------------------------------|
| REVENUE | ACTUALS 2017 | ACTUALS 2018 preliminary ² | % CHANGE 2017-2018 |
| Sporadic donors | 333,175 | 302,538 | -9% |
| Sponsorship/committed giving | 286,175 | 299,556 | 5% |
| Major donors | 28,600 | 26,391 | -8% |
| Foundations & lotteries | 44,074 | 35,033 | -21% |
| Corporate donors | 49,147 | 48,550 | -1% |
| Governmental subsidies for domestic programmes | 403,759 | 424,436 | 5% |
| Institutional funding | 23,598 | 32,346 | 37% |
| Emergency appeals | 5,081 | 2,334 | -54% |
| Other income ³ | 100,390 | 89,844 | -11% |
| Total Revenue | 1,274,000 | 1,261,028 | -1% |

| EXPENDITURES | ACTUALS 2017 | ACTUALS 2018 preliminary ² | % CHANGE 2017-2018 |
|--|--------------|--|-----------------------|
| SOS Children's Villages, youth programmes, foster families & transit homes | 565,740 | 577,847 | 2% |
| SOS family strengthening programmes | 113,262 | 127,578 | 13% |
| Education programmes | 122,240 | 116,240 | -5% |
| SOS social centres | 9,728 | 11,241 | 16% |
| Health services | 10,118 | 9,013 | -11% |
| Emergency response programmes | 18,682 | 13,988 | -25% |
| Construction & investments | 42,944 | 36,944 | -14% |
| Programme support for national associations | 102,570 | 107,359 | 5% |
| International coordination & programme support | 44,224 | 43,992 | -1% |
| Information & fundraising work, costs not directly related to programmes in promoting & supporting associations ⁴ | 203,925 | 196,313 | -4% |
| Total expenditures | 1,233,432 | 1,240,514 | 0.6% |

2018 SUMMARY

It was a challenging year for our mature fundraising markets in Western Europe and North America, ultimately resulting in an overall flat growth in income for the federation. However, there were positive developments, with institutional funding increasing by 37% and committed giving by 5%. Significantly, there was growth in our new and emerging markets, with revenues from committed giving increasing by 12%.

We continue to pursue a diversification of services to meet the changing needs of the children, youth and families we work with, as evidenced by our expenditures across our various programmes. For example, there was strong growth in expenditures in our family strengthening programmes and social centres, 13% and 16% respectively, whereas there was a 2% growth in expenditures in our alternative care programmes.

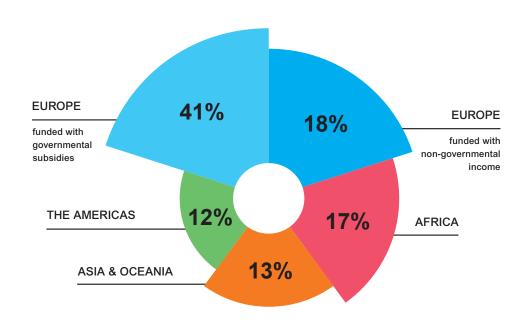
ACCOUNTABILITY

As a member of Accountable Now and a board member of the International Civil Society Centre since 2012, we take our obligations around management transparency and accountability very seriously. The foundation of our approach is our policy document "Good Management and Accountability Quality Standards", while our activities and progress in this regard are reflected in our regular reports to Accountable Now.



SOS Children's Villages follows a zero tolerance approach to fraud and corruption. Our Anti-Fraud and Anti-Corruption Guideline aims to support all associations, board members and employees in preventing and managing potential issues of corruption.

PROGRAMME EXPENDITURES BY CONTINENT 1



Due to rounding, total numbers may not add up exactly.

Independent external audits have not yet been completed in all 136 countries and territories for 2018 (as of 7 May 2019).

Other income refers to operational income from facilities, local income from events or merchandising, interest, and other financial income.

Promoting and supporting associations are associations who raise funds for international programmes; some of them also operate domestic programmes